

MEET THE MEMBER



New way, New value

IIMA main contact: Vanessa Murga-Iturralde, **CEO:** Kosuke Uemura

HQ location: New York

Size: Sojitz Corporation of America - around 1000 employees.
Sojitz Corporation over 18,000 employees worldwide.



Type of IIMA membership: Trader

Quick description of the company:

Sojitz Corporation of America (SCA) is part of Tokyo based **Sojitz Corporation**, an integrated global trading and investment company with \$17 billion in revenue. In the Americas, SCA brings over a century of expertise to building innovative, sustainable businesses across industries. Our commitment to excellence, focus on collaboration, and time-honored business practices drive us to create a better, more sustainable world. With a strong foundation in international trade, we meld strategic vision with expertise in logistics, financing, M&A, and project management to connect businesses, resources, and technology in ways that create value for our business partners, local communities, and society at large.

The **Metals, Mineral Resources & Recycling Division** aims to create value and expand business by developing upstream investment and trading in metal resources and ferrous materials. Also, the Division has made full-scale entry into the **green steelmaking** and **critical minerals** supply chains.

Iron ore & ferrous materials: Sojitz handles Brazilian, Peruvian, and Canadian iron ore, as well as ferrous materials (HBI/DRI, DRI Fines). Sojitz is one of pioneers and leaders in importing iron ore from Brazil to Japan. Going forward, Sojitz will expand sales of iron ore to customers in China and other countries with increasing demand. Sojitz is a minority shareholder in Cia. Nipo-Brasileiro de Pelotizacao – NIBRASCO, an iron ore pellet producer.

Recent interesting news or developments:

Sojitz has reached a basic agreement together with iron ore producer Champion Iron Limited and Nippon Steel Corporation to participate in the Kamistatusset Project, a new direct reduction quality iron ore mine project under development in Canada by Champion.

Why are you a member of the IIMA / Best thing about being a member of the IIMA:

This membership is very important to Sojitz because the market and news updates about iron ore is essential to consider due to our involvement with Japanese Steel mills. IIMA's updates on projects for low-carbon steel raw materials such as Pig Iron, Hot Briquetted Iron and Direct Reduced Iron because of environmental pressures benefits our interests and strategies.

Contact Details:

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